



## Ekinops signs VExpress Distribution as an Authorized Distributor for its OneAccess brand in Australia

17 December – EKINOPS (Euronext Paris - FR0011466069 – EKI), a leading supplier of optical transport and enterprise connectivity solutions, today announces the distribution agreement with VExpress Distribution, an Australian-owned distributor of dynamic telecommunication, data and mobility solutions for the OneAccess branded portfolio.

The OneAccess innovative solutions portfolio, proven by service providers around the world provides a wide choice of physical and virtualized deployment options for enterprise services. All OneAccess branded routers are deployed with OneOS6 built-in services, which means network functions such as SD-WAN can be activated on demand.

Commenting on the partnership, **David McEwen, General Manager at VExpress** said: "VExpress is very proud to represent Ekinops in Australia and New Zealand and make the product range available to more customers across ANZ".

"We are extremely pleased to welcome VExpress on board", comments **Pradeep Gnanasekaram**, **ANZ Business Development Director at Ekinops**. "Ekinops offers advanced edge technologies solutions built on years of enterprise access expertise to support a channel that is looking to grasp new opportunities in the market. We look forward to working with VExpress to promote open and flexible managed solutions in the region."

"VExpress takes pride in building vendor relationships that make sense to our customers, typically resellers," **McEwen added**. "Our goal is to ensure that we remain relevant to our customers and provide products and solutions that add value and we trust the OneAccess brand will help us deliver just that. We trust we have picked the right vendor to help our customers transition to next-generation network services and infrastructure able to cope with the exponential growth of data consumption."

**ENDS** 



## Contact

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## **About EKINOPS**

Ekinops is a leading provider of open and fully interoperable Layer 1, 2 and 3 solutions to service providers around the world. Our programmable and highly scalable solutions enable the fast, flexible and cost-effective deployment of new services for both high-speed, high-capacity optical transport as well as virtualization-enabled managed enterprise services.

Our product portfolio consists of three highly complementary product and service sets: EKINOPS 360, OneAccess and Compose.

EKINOPS 360 provides optical transport solutions for metro, regional and long-distance networks with WDM for high-capacity point-to-point, ring and optical mesh architectures, and OTN for improved bandwidth utilization and efficient multi-service aggregation.

OneAccess offers a wide choice of physical and virtualized deployment options for Layer 2 and Layer 3 access network functions.

Compose supports service providers in making their networks software-defined with a variety of software management tools and services, including the scalable SD-WAN Xpress.

As service providers embrace SDN and NFV deployment models, Ekinops enables future-proofed deployment today, enabling operators to seamlessly migrate to an open, virtualized delivery model at a time of their choosing.

A global organization, Ekinops (EKI) - a public company traded on the Euronext Paris exchange - is headquartered in Lannion, France, and Ekinops Corp., a wholly-owned subsidiary, is incorporated in the USA.



Name : Ekinops ISIN Code : FR0011466069 Mnemonic code : EKI

Number of shares: 25 448 179

For more information, visit <a href="http://www.ekinops.com/">http://www.ekinops.com/</a>