

Ekinops partners with Network Solutions Group for its OneAccess brand in Australia

Paris, July 19 – [EKINOPS](#) (Euronext Paris - FR0011466069 – EKI), a leading supplier of optical transport and enterprise connectivity solutions, has been selected by Network Solutions Group (NetSG), a partner-led Service Provider with a network spanning Australia and New Zealand to provide OneAccess branded Enterprise Routers to grow their managed services offering.

The OneAccess innovative solutions portfolio fits perfectly with NetSG's offering of a full suite of managed, professional and connectivity services – including data and voice, data centre and cloud connectivity, network design and engineering, and network management.

NetSG will center its offering around the [ONE421](#), the “all-in-one box” branch office solution for services up to 200Mbps (megabit per seconds) powered by the next-gen operating system OneOS6. The ONE421 combines fiber, A/VDSL and LTE for hybrid access and service continuity enabling the ultra-connected branch office. Thanks to OneOS6, NetSG will be able to offer SD-WAN (Software-defined WAN), SBC (Session Border Controller) or firewall built-in functions to their customers at a time of their choosing.

Commenting on the partnership, **Laura Veness, co-founding director at Network Solutions Group** said: “NetSG and Ekinops ethos match perfectly as both companies focus on reducing the complexity of network solutions. We are very excited to represent the Ekinops access portfolio in Australia and New Zealand”.

“Ekinops offers advanced edge technologies solutions built on years of enterprise access expertise to support a channel that is looking to grasp new opportunities in the market. We are extremely pleased to welcome NetSG on board”, comments **Jason Beaumont, Regional Sales Director Asia Pacific, at Ekinops**. “We look forward to working with Network Solutions Group to promote open and flexible managed solutions in the region.”

“Network Solutions Group aims to provide dynamic and scalable solutions that help our customers grow and innovate for the long term,” **Laura added**. “We trust the OneAccess brand will help us deliver just that.”

ENDS

Contact

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About EKINOPS

Ekinops is a leading provider of open and fully interoperable Layer 1, 2 and 3 solutions to service providers around the world. Our programmable and highly scalable solutions enable the fast, flexible and cost-effective deployment of new services for both high-speed, high-capacity optical transport as well as virtualization-enabled managed enterprise services.

Our product portfolio consists of three highly complementary product and service sets: EKINOPS 360, OneAccess and Compose.

EKINOPS 360 provides optical transport solutions for metro, regional and long-distance networks with WDM for high-capacity point-to-point, ring and optical mesh architectures, and OTN for improved bandwidth utilization and efficient multi-service aggregation.

OneAccess offers a wide choice of physical and virtualized deployment options for Layer 2 and Layer 3 access network functions.

Compose supports service providers in making their networks software-defined with a variety of software management tools and services, including the scalable SD-WAN Xpress.

As service providers embrace SDN and NFV deployment models, Ekinops enables future-proofed deployment today, enabling operators to seamlessly migrate to an open, virtualized delivery model at a time of their choosing.

A global organization, Ekinops (EKI) - a public company traded on the Euronext Paris exchange operates on four continents.



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For more information, visit <http://www.ekinops.com/>