





Public limited company with capital of €12,782,113.50 Headquarters: 3, rue Blaise Pascal – 22300 Lannion 444 829 592 RCS Saint-Brieuc

Interim financial report as of June 30, 2021

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# Declaration by the persons responsible for the interim report

I hereby certify that the information contained in this amendment to the Universal Registration Document is, to the best of my knowledge, in accordance with the facts and contains no omission likely to affect its meaning.

I certify that, to my knowledge, the condensed consolidated financial statements for the past six months were drawn up in accordance with applicable accounting standards and give a true and fair view of the assets and liabilities, financial position, and profits and losses of the Company and of all the companies included in the scope of consolidation, and that the interim management report provides a true picture of the significant events having occurred in the first six months of the financial year, their impact on the interim financial statements, and the main related-party transactions, together with a description of the main risks and uncertainties for the remaining six months of the year.

Lannion, July 28, 2021

Didier Brédy, Chairman and Chief Executive Officer of Ekinops

# Interim Management Report

# 1\_Ekinops business in the first six months of the year

In H1 2021, Ekinops consolidated revenue topped the €50 million mark for the first time, reaching €50.8 million, reflecting growth of 11%. As a result, the Group is perfectly in line with its full-year target of double-digit revenue growth for 2021.

All the Group's businesses (Optical Transport, Access and Software) reported growth and contributed to this solid first-half performance. The Optical Transport business showed particularly strong momentum, with first-half growth of 26%.

The software and services business accounted for 12% of revenue in H1 2021 (vs 8% in H1 2020), notably thanks to the success of virtualization solutions for network functions

First-half gross profit came to €27.8 million, bringing the consolidated gross margin to 54.7%.

First-half EBITDA stood at €9.4 million, for a consolidated EBITDA margin of 18.4%.

Operating profit was €1.9 million versus €1.1 million in H1 2020.

After accounting for €0.1 million in financial income and a tax expense of -€0.3 million, net income rose more than 77% in H1 2021 to €1.6 million, compared with €0.9 million in H1 2020.

#### 2\_Review of the COVID-19 situation

The Group stayed the course in the first half of 2021 despite the impacts of the COVID-19 pandemic.

Over the period, and in line with government measures in the countries where the Group has a physical presence, Ekinops implemented the necessary protocols to ensure the safety of its employees, stem the spread of the virus and limit its impact on business.

The Group did not resort to short-time unemployment measures in H1 2021.

The Group benefited from a  $\leq$ 0.5 million subsidy in the first half of the year as part of the support measures implemented by the US government.

At the date of publication of this document, most Group employees continued to work from home.

# 3\_Subsequent events after the interim closing

Granting in July 2021 of €3.6 million in financing to support the development of an NGOpt project (New Generation electronic equipment for Optical networks).

# **4\_Expected business trends for Ekinops through the end of the year**

In addition to strong revenue, demonstrating that Ekinops solutions respond to the needs of operators, the first half also saw strong order intake, illustrating the Group's increasing ability to attract operator investments.

Global supply pressures persist on certain electronics components but thus far have had only a minor impact on business activity thanks to the Group's control of its supply chain.

At the end of the first half, Ekinops remains confident in its ability to generate double-digit full-year revenue growth for 2021.

Meanwhile, Ekinops remains active on the external growth front and continues to explore all the acquisition opportunities that could create value for the company.

# 5\_Information on risks and uncertainties for the second half of the year

The risk factors presented in the Universal Registration Document (URD) published by Ekinops and filed with the AMF on March 26, 2021 have not changed significantly, neither in nature nor scale.

# **6\_Main transactions with related parties**

Over the first half, the Group did not conclude any transactions with related parties other than those within the framework of its ordinary activities.

# Interim consolidated financial statements

# 1\_Condensed consolidated statement of financial position

(€k)

ASSETS	Notes	06/30/2021	12/31/2020
Goodwill	6.1	28,415	28,349
Intangible assets	6.2	25,057	27,191
Tangible assets	6.3	3,290	3,137
Non-current financial assets	6.5	1,093	1,090
Rights of use	6.6	4,998	5,261
Other non-current assets	6.5	11,845	10,244
Deferred tax assets		2,341	2,371
Total non-current assets		77,039	77,643
Inventories	6.7	14,265	13,911
Trade receivables and related accounts	6.8	25,843	22,341
Derivative instruments assets		21	-
Other current assets	6.9	5,625	4,963
Cash and cash equivalents	6.10	46,955	49,635
Total current assets		92,709	90,850
TOTAL ASSETS		169,749	168,493

LIABILITIES	Notes	06/30/2021	12/31/2020
Issued capital	6.11	12,864	12,731
Share premium		112,582	112,020
Consolidated reserves - Group share		(29,586)	(33,711)
Translation reserves		(2,947)	(3,272)
Income for the period - Group share		1,606	3,173
Equity capital - Group share		94,519	90,941
Total shareholders' equity		94,519	90,941
Non-current financial debt	6.12	21,376	22,935
Non-current leasing liabilities	6.6	3,460	3,885
Non-current provisions	6.15	1,436	765
Employee commitments	6.14	3,182	3,384
Other non-current liabilities		1,116	864
Deferred tax liabilities	7.7	3,339	3,345
Total non-current liabilities		33,909	35,178
Current financial debt	6.12	11,894	14,908
Current lease debt	6.6	1,722	1,605
Current provisions	6.15	1,689	1,402
Debt on acquisition of current securities	6.16	200	147
Derivative instruments liabilities	6.17	-	80
Trade payables and related accounts	6.17	14,144	12,381
Tax expense	6.17	463	438
Other current liabilities	6.17	11,208	11,413
Total current liabilities		41,321	42,374
TOTAL LIABILITIES		169,749	168,493

The accompanying notes are an integral part of the condensed consolidated financial statements.

# 2\_Consolidated statement of comprehensive income

(€k)

	Notes	06/30/2021	06/30/2021
Revenue	7.1	50,783	45,783
Cost of sales		(23,017)	(20,909)
Gross margin		27,766	24,874
Research and development costs	7.2	(11,974)	(10,787)
Sales and marketing costs	7.2	(9,122)	(8,995)
General and administrative expenses	7.2	(4,761)	(4,039)
Current operating income		1,909	1,052
Other operating income and expenses	7.5	(88)	178
Operating income (loss)		1,821	1,231
Net cost of debt	7.5	(147)	(167)
Other operating income and expenses	7.5	237	(79)
Pre-tax profit		1,912	985
Tax expense	7.6	(306)	(65)
Net income for the period		1,606	920
Attributable to Ekinops SA shareholders	7.7	1,606	920
Attributable to non-controlling interests		-	-
Basic earnings per share (€/share)	7.7	0.06	0.04
Diluted earnings per share (€/share)		0.06	0.04
EBITDA	7.8	9,358	6,545

#### Other components of consolidated comprehensive income

	06/30/2021	06/30/2021
Net income for the period	1,606	920
Components of comprehensive income recognized directly:	325	(2,539)
Currency translation adjustments, net of taxes	325	(2,539)
Currency translation adjustments	325	(2,539)
Tax effect	-	-
Other components of comprehensive income:	159	75
Actuarial gains and losses, net of taxes	58	30
Actual gains (losses) on employee commitments	58	42
Tax effect	-	(12)
Financial instruments, net of taxes	101	45
Change in fair value of financial hedging instruments	101	62
Tax effect	-	(17)
Total other comprehensive income	484	(2,464)
Comprehensive income	2,090	(1,544)
Attributable to Ekinops SA shareholders	2,090	(1,544)
Attributable to non-controlling interests	-	-

The accompanying notes are an integral part of the condensed financial statements

# 3\_Condensedstatement of changes in consolidated shareholders' equity

(€k)

	Number of shares	Capital	Share premium	Reserves and retained earnings	Translation reserves	Shareholders' equity, Group share	Non- controlling interests	Total shareholders' equity
At 01/01/2020	24,127,677	12,064	109,435	(34,670)	(391)	86,437	0	86,437
Net income for the period Other comprehensive	-	-	-	920	-	920	-	920
income	-	-	-	75	(2,539)	(2,464)	-	(2,464)
Comprehensive income	-	-	-	995	(2,539)	(1,544)	-	(1,544)
Treasury shares	-	-	-	-	-	Ο	-	-
Options exercised and bonus shares issued	1,233,142	616	2,525	(233)	-	2,908	-	2,908
Share-based payments	-	-	-	742	-	742	-	742
Other	-	-	(17)	177	-	161	-	161
At 06/30/2020	25,360,819	12,680	111,943	(32,989)	(2,929)	88,704	0	88,705
At January 1, 2020	25,462,005	12,731	112,252	(30,768)	(3,273)	90,941	-	90,941
Net income for the period Other comprehensive	-	-	-	1,606	-	1,606	-	1,606
income	-	-	-	159	325	484	-	484
Comprehensive income	-	-	-	1,765	325	2,090	-	2,090
Treasury shares	-	-	-	(46)	-	(46)	-	(46)
Options exercised and bonus shares issued	265,613	133	330	(83)	-	380	-	380
Share-based payments	-	-	-	1,152	-	1,152	-	1,152
Other	-	_	_	-	-		-	
At June 30, 2021	25,727,618	12,864	112,582	(27,980)	(2,947)	94,519	-	94,519

# **4\_Condensed consolidated statement of cash flows**

(€k)

Notes	06/30/2021	06/30/2021
Net income for the period	1,606	920
Elimination of amortization (excluding rights of use) and provisions 7.4	5,092	3,933
Elimination of rights of use (IFRS 16) 6.6	831	818
Elimination of share-based payment expenses (IFRS 2) 6.11	1,152	742
Elimination of other non-cash items	(34)	15
Cash flow after tax and cost of net financial debt	8,647	6,428
Elimination of other non-operating items 6.15	53	-
Elimination of tax expense (income) 7.7	306	65
Neutralization of financial interest related to lease liabilities 6.6	61	72
Neutralization of borrowing costs disbursed 7.6	115	81
Cash flow before tax and cost of net debt	9,182	6,646
Impact of change in working capital requirement 6.18	(4,341)	(1,893)
Tax paid	(268)	(480)
Cash flows from operating activities	4,573	4,273
Acquisition of tangible and intangible assets 6.4	(2,070)	(1,622)
Acquisition of securities 6.16	0	(609)
Change in loans, advances and security deposits 6.5	(28)	41
Disposals of tangible and intangible assets	-	-
Cash flows from investing activities	(2,098)	(2,190)
Change in share capital and share premiums 6.6	381	2,894
Trading in treasury shares	(46)	-
Issue of new loans 6.12	1,085	14,041
Loan repayments 6.12	(2,253)	(2,236)
Financial interest paid 6.12	(114)	(78)
Repayment of lease liabilities 6.6	(875)	(826)
Financial interest related to lease liabilities 6.6	(62)	(74)
Change in debt arising from factoring	(2,970)	(421)
Change in other financial debt	(341)	156
Cash flows from financing activities	(5,194)	13,456
Impact of currency fluctuations 6.10	39	(194)
Increase (decrease) in cash and cash equivalents	(2,680)	15,345
Opening cash and cash equivalents	49,635	32,588
Closing cash and cash equivalents	46,955	47,933

The accompanying notes are an integral part of the condensed consolidated financial statements.

# Notes to the condensed interim consolidated financial statements

## Note 1\_General information

Ekinops SA, registered at 3, rue Blaise Pascal 22300 Lannion, France, is the consolidating entity of the Ekinops Group.

Ekinops is a leading supplier of open and interoperable telecommunications solutions for service providers (telecommunications operators and companies) around the world.

The highly programmable and scalable solutions offered by Ekinops enable the fast and flexible deployment of new services for high-capacity and high-speed optical transport as well as enterprise services, particularly through network virtualization. The portfolio of solutions consists of two sets of fully complementary products:

- the "Ekinops 360" platform, to meet the needs of metropolitan, regional, and long-distance networks based on a simple, highly integrated architecture for network layer 1 (transport);
- access solutions, to offer a wide range of physical and virtualized deployment options for layers 2 and 3

(link and network).

As service providers embrace SDN (Software Defined Networking) and NFV (Network Functions Virtualization) deployment models, Ekinops solutions allow them to migrate transparently to open, virtualized architectures.

Thanks to its global organization, Ekinops operates on four continents.

Ekinops SA is listed for trading on compartment C of the Euronext Paris market (ISIN: FR0011466069; ticker: EKI).

The condensed interim consolidated financial statements at June 30, 202, were examined by the Board of Directors of Ekinops on July 28, 2021.

The condensed interim consolidated financial statements reflect the accounting position of Ekinops SA and its subsidiaries.

The Group's functional currency is the euro. Unless stated otherwise, the financial statements are presented in thousands of euros.

# Note 2\_Highlights in H1 2021

Ekinops generated consolidated revenue of  $\leq$ 50.8 million in first-half 2021, compared with  $\leq$ 45.8 million in first-half 2020.

The COVID-19 pandemic had a limited impact on Group the business of the Group, which maintained teleworking measures.

Preferring to err on the side of caution, the Group decided to take advantage of a government-backed loan for a five-year term.

No other significant events arose during the first half of the year.

# Note 3\_Accounting principles, rules and methods

#### 3.1\_Accounting principles

The Group's condensed consolidated financial statements for the six-month period ended June 30, 2020 were prepared in accordance with the provisions of IAS 34 on interim financial reporting and on the basis of IFRS and interpretations published by the *International Accounting Standards Board* (IASB) as adopted in the European Union and mandatory as of January 1, 2021.

In accordance with IAS 34, the purposes of the explanatory notes to these condensed financial statements are:

- to update the accounting and financial information contained in the latest consolidated financial statements reported as of December 31, 2020; and
- to include new accounting and financial information on significant events and transactions occurring during the period.

These notes therefore discuss significant events and transactions that occurred in the first six months of the year and should be read in conjunction with the consolidated financial statements at December 31, 2020.

They are inseparable from the information presented in the consolidated financial statements included in the Group's Financial Report published for the 2020 financial year.

This document is available on the websites of the Group (www.ekinops.com) and the AMF (www.amf-france.org) and can be obtained from the Group at the address indicated above.

The accounting principles used for the preparation of the condensed interim consolidated financial statements comply with IFRS and interpretations as adopted by the European Union and applicable as of June 30, 2020, which are available on the website of the European Commission:

https://ec.europa.eu/info/law/international-accounting-standards-regulation-ec-no-1606-2002/amending-and-supplementary-acts/

These accounting principles are identical to those applied for the preparation of the 2020 annual consolidated financial statements.

Standards, amendments, and interpretations adopted by the European Union and mandatory for reporting periods beginning on or after January 1, 2021

Amendments to IFRS 4, IFRS 7, IFRS 9, IFRS 16 and IAS 39 Amendments to IFRS 4

Reform of benchmark interest rates - Phase 2 Extension of the temporary exemption from the application of IFRS 9

These publications had no significant impact on the Group's consolidated financial statements.

Standards, amendments, and interpretations applied beginning on June 1, 2021, not adopted by the European Union None.

#### 3.2\_Use of judgements and estimates

For the preparation of the condensed interim financial statements, the Group's Management made assumptions, judgments, and estimates that impact the application of accounting methods and amounts presented as assets and liabilities expenses and income. The actual amounts may be different from the estimated amounts.

The significant judgments made by the Management to apply the accounting methods of the Group and the main uncertainties related to the estimates are identical to those described in the latest annual financial statements.

#### 3.3. Scope and methods of consolidation

There were no changes to the Group's scope of consolidation during the first half of 2021.

# Note 4\_Information on the seasonal or cyclical nature of Group business

Generally, there is only a slight seasonal difference in revenue between the first and second half of the year.

# Note 5\_Management of financial risk

Risk factors are the same as those identified in the 2020 Universal Registration Document.

# Note 6\_Notes to the consolidated statement of financial position

#### 6.1\_Goodwill

Goodwill arose from the acquisition of the OneAccess Group on September 29, 2017 and Ekinops Brasil in July 2019.

(€k)	Ekinops France	Ekinops Brasil	Total
Net value at 01/01/2020	27,523	1,166	28,689
Translation adjustments	-	(340)	(340)
Carrying value at 12/31/2020	27,523	826	28,349
Translation adjustments	-	66	66
Carrying value at 06/30/2021	27,523	892	28,415

At the first-half closing on June 30, 2021, the Group had not identified indications of impairment.

#### 6.2\_Intangible assets

(€k)	Developed technologies	Customer relations	Order book	Development costs	Development costs in progress	Licenses and other intangibles	Total
Gross value at 12/31/2020	30,285	8,997	1,021	8,699	1,382	4,331	54,715
Capitalized development costs	-	-	-	1,121	116	-	1,237
Acquisitions	-	-	-	-	-	64	64
Reclassifications/ implementation	-	-	-	214	(214)	-	0
Impact of currency fluctuations	442	-	-	25	-	1	468
Gross value at 06/30/2021	30,727	8,997	1,021	10,059	1,284	4,395	56,483
Accumulated amortization at 12/31/2020	(14,250)	(2,925)	(1,021)	(5,043)	0	(4,285)	(27,524)
Allocations over the period	(2,447)	(450)	-	(751)	-	(133)	(3,781)
Impact of currency fluctuations	(110)	-	-	1	-	(12)	(121)
Accumulated amortization at 06/30/2021	(16,807)	(3,375)	(1,021)	(5,793)	0	(4,430)	(31,426)
Carrying value at 12/31/2020	16,035	6,072	0	3,656	1,382	46	27,191
Net value at 06/30/2021	13,920	5,622	0	4,266	1,284	(35)	25,057

# 6.3\_Tangible assets

(€k)	Plant and machinery	Office furniture and equipment, computer hardware	Tangible assets in progress	Total
Gross value at 12/31/2020	11,619	6,620	-	18,239
Acquisition	527	160	-	687
Disposal	-	-	-	-
Impact of currency fluctuations	55	19	-	74
Gross value at 06/30/2021	12,201	6,799	-	19,000
Accumulated depreciation at 12/31/2020	(9,845)	(5,257)	-	(15,102)
Allocations over the period	(324)	(249)	-	(573)
Decrease	-	-	-	-
Disposal	-	-	-	-
Impact of currency fluctuations	(22)	(13)	-	(35)
Accumulated depreciation at 06/30/2021	(10,191)	(5,519)	-	(15,710)
Carrying value at 12/31/2020	1,774	1,363	-	3,137
Net value at 06/30/2021	2,010	1,280		3,290

# 6.4\_ Reconciliation of investments with the statement of cash flows

(€k)	06/30/2021	06/30/2021
Acquisition of intangible assets	(1,301)	(1,172)
Acquisition of tangible assets	(687)	(461)
Change in fixed asset supplier debt	(83)	11
Total	(2,070)	(1,622)

### 6.5\_Financial assets

(€k)	Security deposit	Other	Non-current financial assets	Non-current share of CIR research tax credit receivables	Other non-current assets
Gross value at 12/31/2020	701	389	1,090	10,244	10,244
Increase	6	23	29	1,601	1,601
Decrease	(2)		(2)		0
Currency fluctuations	(24)		(24)		0
Gross value at 06/30/2021	681	412	1,093	11,845	11,845
Accumulated impairment losses at 12/31/2020	-	-	-	-	-
Allocations over the period	-	-	-	-	-
Accumulated impairment losses at 06/30/2021	-	-	-	-	-
Carrying value at 12/31/2020	701	389	1,090	10,244	10,244
Gross value at 06/30/2021	681	412	1,093	11,845	11,845

### 6.6\_Rights of use and lease liabilities

#### 6.6.1\_ Rights of use

(€k)	12/31/2020	New contracts and changes over the period	Amortization/ Depreciation	Translation adjustments	06/30/2021
Rights of use - Technical equipment	273	-	(29)	-	245
Rights of use - Buildings	4,222	169	(603)	33	3,821
Rights of use - Vehicles	766	366	(200)	-	932
Net value of rights of use	5,261	535	(831)	33	4,998

#### 6.6.2\_Lease liabilities

(€k)	12/31/2020	New contracts and changes over the period	Reclassifications	Lease liability repayments	Translation adjustments	06/30/2021
Lease liabilities - Technical equipment	109		(45)			64
Lease liabilities - Buildings Lease liabilities -	3,300	194	(702)		33	2,825
Vehicles	475	331	(235)			571
Total non-current	3,885	525	(982)	0	33	3,460
Lease liabilities - Technical equipment	133		45	(67)		111
Lease liabilities - Buildings	1,165		702	(573)	8	1,303
Lease liabilities - Vehicles	307		235	(235)		308
Total current	1,605		982	(875)	8	1,722
Total	5,490	525	(1)	(875)	41	5,182

#### 6.7\_Inventories

(€k)	12/31/2020	Change	Allocations to provisions for inventory impairment	Writeback of inventory impairment provisions	Impact of currency fluctuations	06/30/2021
Inventories of components	7,015	566				7,581
Finished product inventories	8,622	252			9	8,883
Gross values	15,637	818	0	0	9	16,464
Impairment losses - Components	(1,192)		(418)	110		(1,500)
Impairment losses - Finished products	(535)		(169)	6	(1)	(699)
Accumulated impairment losses	(1,727)	0	(587)	116	(1)	(2,199)
Net amounts	13,911	818	(587)	116	8	14,265

#### 6.8\_Trade receivables and related accounts

(€k)	12/31/2020	Change	Impact of currency fluctuations	06/30/2021
Trade receivables and related accounts	23,383	3,284	131	26,798
Accumulated impairment losses	(1, 042)	87	-	(955)
Net amounts	22,341	3,371	131	25,843

The amount of mobilized receivables not yet due corresponding to factoring contracts without any transfer of risks, and therefore included in trade receivables and related accounts, was  $\leq$ 8.3 million at June 30, 2021.

#### 6.9\_Other current assets

(€k)	12/31/2020	Change	Reclassifications and other changes	06/30/2021
Corporate tax, CVAE receivable	371	46	5	422
Tax credits (CIR, CII, CICE)	2,094	-	-	2,094
Other taxes and social security receivables	1,795	88	15	1,898
Prepaid expenses	758	482	(135)	1,106
Other	71	293	(133)	231
Gross values	5,089	909	(247)	5,751
Accumulated impairment losses	(126)	-	-	(126)
Net amounts	4,963	909	(247)	5,625

### 6.10\_Cash and cash equivalents

(€k)	12/31/2020	Change	Impact of currency fluctuations	06/30/2021
Cash	49,635	(2,713)	33	46,955
Cash equivalents	-	-	-	-
Cash and cash equivalents	49,635	(2,713)	33	46,955
Bank overdraft facilities	-	-	-	-
Total net cash position	49,635	(2,713)	33	46,955

### 6.11\_Capital

#### 6.11.1\_Issued capital

At June 30 2021, the capital of the parent consisted of 25,663,031 fully paid up common shares with a nominal unit value of  $\leq$ 0.50.

Date	Type of transaction	Capital	Number of shares created	Nominal value
At 12/31/2019		€12,063,839	24,127,677	€0.50
2020	Capital increases following exercise of options	€434,383	€868,765	€0.50
07/2020	Issue of bonus shares	€232,782	465,563	€0.50
At 12/31/2020		€12,731,003	25,462,005	€0.50
First-half 2021	Capital increase following exercise of options and issue of bonus shares	€132,807	265,613	€0.50
At 06/30/2020		€12,863,810	25,727,618	€0.50

#### 6.11.2\_Share subscription warrants and stock options

#### a) Stock options (OSA)

	Starting new potential shares	Awarded during the period	Exercised during the period	Canceled or lapsed during the period	Closing new potential shares	Adjusted exercise price (€)	Remaining contractual life
09/15/2011	1,550	-	(1,550)	-	0	3.80	-
25/02/2013	3,100	-	(3,100)	-	0	4.31	-
19/06/2014	205,375	-	24,287	(310)	180,778	5.07	3.0 years
05/19/2016	26,599	-	(8,913)	-	17,686	2.65	4.9 years
07/29/2019	123,333	-	(8,334)	(5,000)	109,999	3.66	8.1 years
05/27/2021	-	90,000	-	-	90,000	6.53	9.9 years
Total stock options (OSA)	359,957	90,000	46,184	5,310	398,463	N/A	N/A

#### b) Startup warrants - BCE

	Starting new potential shares	Awarded during the period	Exercised during the period	Canceled or lapsed during the period	Closing new potential shares	Adjusted exercise price (€)	Remaining contractual life
05/12/2011	11,052	-	(11,052)	-	0	3.80	0.9 years
12/20/2012	61,191	-	(38,468)	(620)	22,103	3.80	0.9 years
25/02/2013	330,150	-	(3,100)	-	327,050	4.31	2.7 years
Startup warrants (BCE)	402,393		(52,620)	(620)	349,153	N/A	N/A

#### c) Bonus shares awarded (AGA)

	Starting new potential shares	Awarded during the period	Exercised during the period	Canceled or lapsed during the period	Closing new potential shares
06/13/2018	539,437	-	(166,809)	-	372,628
07/16/2019	103,782	-	-	-	103,782
03/02/2021	-	406,666	-	-	406,666
05/27/2021	-	269,334	-	-	269,334
Total bonus shares awarded (AGA)	643,219	676,000	(166,809)		1,152,410

#### d) Summary of movements and reconciliation of share-based payment expense

	Starting new potential shares	Awarded during the period	Exercised during the period	Canceled or lapsed during the period		06/30/2021 (in	Expense recognized at 06/30/2020 (in €k)
Stock options (OSA)	359,957	90,000	(46,184)	5,310	398,463	(32)	(87)
Startup warrants (BCE)	402,393	-	(52,620)	(620)	349,153	-	-
Bonus shares awarded (AGA)	643,219	676,000	(166,809)	-	1,152,410	(1,120)	(655)
Grand total	1,405,569	766,000	(265,613)	(5,930)	1,900,026	(1,152)	(742)

#### 6.12\_Financial debt

a) Change in financial debt

(€k)	12/31/2020	Increases	Repayments	(Discounting)/ Undiscounting	Other changes	Translation adjustments	06/30/2021
Bank loans	17,401	1,085		-	(2,273)	(35)	16,178
Bank loans/CIR financing	4,801	-		-	-	-	4,801
Finance lease debt	-	-		-	-	-	-
Conditional advances and interest-free loans	666	-		-	(272)	-	394
Discounting of advances and interest-free loans	(4)	-			3	4	3
Miscellaneous financial debt	71	-		-	(71)	-	Ο
Total non-current financial debt	22,935	1,085	-	-	(2,613)	(32)	21,376
Bank loans	4,518	-	(1,944)	-	2,078	-	4,653
Bank loans/CIR financing	1,473	-	-	-	-	-	1,473
Finance lease debt	-	-	0	-	-	-	-
Conditional advances and interest-free loans	630	-	(309)	-	272	-	593
Discounting of advances and interest-free loans	(27)	-	-		(3)	5	(25)
Factoring debt	7,764	17,080	(20,050)	-	-	-	4,794
Miscellaneous financial debt	550	-	(214)	-	71	-	407
Total current financial debt	14,908	17,080	(22,517)	0	2,418	-	11,894
Total financial debt	37,843	18,165	(22,517)	0	-	-	33,270

#### b) Breakdown of financial debt by interest rate

(€k)	06/30/2021	Fixed rate	Variable rate
Non-current financial debt	21,376	16,575	4,801
Current financial debt	11,894	5,627	6,267
Total financial debt	33,271	22,203	11,068

#### 6.13\_Information on net debt

#### a) Breakdown of debt by currency

(€k)	06/30/2021	EUR	USD	AUD	Other currencies
Bank loans	20,831	20,831	-	-	-
Bank loans/CIR financing	6,274	6,274	-	-	-
Conditional advances and interest-free loans	987	987	-	-	-
Discounting of advances and interest-free loans	(22)	(22)	-	-	-
Factoring debt	4,794	4,794	-	-	-
Miscellaneous financial debt	407	407	-	-	-
Financial debt	33,271	33,271	-	-	-
Cash and cash equivalents	(46,955)	(46,955)	-	-	_
Net debt/(Cash and cash equivalents)	(13,684)	(13,684)	-	-	

#### b) Breakdown of debt by maturity

		less than 1	1-2	2-3	3-4	4-5	more than 5	
(€k)	06/30/2021	year	years	years	years	years	years	Discounting
Bank loans	20,831	4,518	3,729	3,928	3,938	3,141	1,577	-
Bank loans/CIR <sup>(1)</sup> financing	6,274	1,473	2,215	2,586	-	-	-	-
Conditional advances and interest-free loans	987	593	394	-	-	-	-	-
Discounting of advances and interest- free loans	(22)	(22)	-	-	-	-	-	-
Factoring debt	4,794	4,794	-	-	-	-	-	-
Miscellaneous financial debt	407	407	-	-	-	-	-	-
Financial debt	33,271	11,763	6,338	6,514	3,938	3,141	1,577	-
Cash and cash equivalents	(46,955)	(46,955)	-	-	-	-	-	
Net debt/(Cash and cash equivalents)	(13,684)	(35,192)	6,338	6,514	3,938	3,141	1,577	-

<sup>(1)</sup> The repayment of bank loans for CIR financing is simultaneous with the payments received from the tax authorities.

#### 6.14\_Employee commitments

#### a) Change in net commitment recognized on the balance sheet

(€k)	06/30/2021	12/31/2020
Starting actuarial debt	3,384	3,144
Cost of services rendered	119	274
Use (retirement)	(273)	(96)
Financial cost	6	22
Actuarial losses (gains)	(58)	68
Impact of currency fluctuations	4	(28)
Starting actuarial debt	3,182	3,384

As the Group does not have hedging assets, the entire commitment set out above is recorded in the Group's liabilities.

All actuarial gains or losses are recognized in shareholders' equity. The cost of services rendered is recorded in operating expenses, and the financial cost is recorded in other financial income and expenses.

#### b) Actuarial assumptions

The main actuarial assumptions used for the calculation of end-of-career obligations are as follows:

Actuarial assumptions	06/30/2021	12/31/2020
Retirement age	65	65
Discounting rate	0.92%	0.34%
Employer contribution rate	47.0%	47.0%
Rate of salary adjustments	2.30%	2.30%
Employee turnover		
Under 25	10%-15%	10%-15%
25-30	10%-20%	10%-20%
30-35	20%-25%	20%-25%
35-40	15.00%	15.00%
40-45	2.0%-10%	2.0%-10%
45-50	2.00%	2.00%
50-55	2.00%	2.00%
Over 55	0.00%	0.00%
Mortality table	TGHF05	TGHF05

#### 6.15\_Provisions

(€k)	12/31/2020	Allocations	Reclassifications	Writeback used	Writeback not used	06/30/2021
Provisions for disputes	500	500	(230)	-	-	770
Provisions for social and tax risks	265	-	(35)	-	(50)	180
Provisions for other risks and charges		121	-	-		121
Provisions for risks and charges - non-current portion	765	621	(265)	0	(50)	1,071
Provision for warranty	782	250		(208)	-	824
Provisions for disputes	414	-	230	(208)	-	436
Provisions for social and tax risks	176	35	35	(116)	-	130
Provisions for other risks and charges	30	640	-	(6)		664
Provisions for risks and charges - current portion	1,402	925	265	(538)	-	2,054
Total	2,167	1,546	0	(538)	(50)	3,125

# 6.16\_Debt on acquisition of securities

(€k)	12/31/2020	Change	06/30/2021
Debt relating to share buyback commitments	147	53	200
Total debt on acquisition of securities	147		200

#### 6.17\_Other current liabilities

			Reclassifications and other	
(€k)	12/31/2020	Change	changes	06/30/2021
Forward currency purchases	80	(80)	-	0
Derivative instruments liabilities	80	(80)	0	0
Trade payables	12,382	1,712	50	14,144
Trade payables	12,382	1,712	50	14,144
Corporate taxes payable	438	21	5	463
Corporate taxes payable	438	21	5	463
Debt on acquisitions of tangible and intangible assets	105	(81)		24
Taxes and social security contributions payable	9,536	(626)	40	8,950
Deferred income	1,553	300	50	1,903
Customer advances and credit balances	217	20	4	241
Other	-	91		91
Total other current liabilities	11,412	(296)	93	11,209

# 6.18\_Change in working capital requirement

(€k)	06/30/2021	06/30/2021
Net (increase)/decrease in inventories	(347)	(2,457)
Net (increase)/decrease in trade receivables	(3,284)	(3,140)
Increase/(decrease) in trade payables	1,763	1,303
Net (increase)/decrease in other business related WCR items	(2,473)	2,401
(Increase)/decrease in working capital requirement	(4,341)	(1,893)

The increase in other business related WCR items stems mainly from deferrals of tax and social security contributions which the Group took advantage of as part of the French government's COVID-19 support measures at June 30, 2020.

# Note 7\_Notes to the income statement

#### 7.1\_Income from ordinary activities

#### a) By type

(€k)	06/30/2021	06/30/2021
Sales of goods produced	46,113	42,726
Sales of services produced	4,670	3,058
Total revenue	50,783	45,783

#### b) By geographic region

(€k)	06/30/2021	06/30/2021
North and South America	8,646	7,544
Europe - Middle East - Africa - Asia-Pacific	42,136	38,240
Total revenue	50,783	45,783

#### 7.2\_Details of expenditure allocated by function

#### a) Details of research and development costs

(€k)	06/30/2021	06/30/2021
Payroll costs	(10,810)	(10,499)
Allocations to amortization/depreciation provisions	(4,400)	(4,222)
External personnel	(935)	(865)
Equipment and property rentals and rental charges	(54)	(89)
Supplies, equipment, maintenance	(1,082)	(718)
Tax credit	1,725	1,707
Subsidies	285	379
Capitalized development costs	1,238	1,164
Allocation of manufacturing costs to cost of sales	2,538	2,722
Other	(478)	(366)
Total research and development costs	(11,974)	(10,787)

#### b) Details of sales and marketing costs

(€k)	06/30/2021	06/30/2021
Payroll costs	(7,253)	(6,986)
External personnel	(320)	(433)
Business travel and trips	(114)	(307)
Professional fees and consulting	(376)	(376)
Equipment and property rentals and rental charges	(48)	(33)
Supplies, equipment, maintenance	(174)	(193)
Trade fairs	(16)	(157)
Allocations to amortization/depreciation provisions	(788)	(413)
Other	(33)	(96)
Total sales and marketing costs	(9,122)	(8,995)

#### c) Details of general and administrative expenses

(€k)	06/30/2021	06/30/2021
Payroll costs	(1,777)	(2,068)
Share-based payments	(1,801)	(742)
Professional fees and consulting	(432)	(489)
External personnel	(4)	(17)
Supplies, equipment, maintenance	(238)	(289)
Insurance	(145)	(92)
Banking costs	(62)	(70)
Equipment and property rentals and rental charges	(9)	(9)
Allocations to amortization/depreciation provisions	(572)	(79)
Subsidies	503	16
Other income/expense	(225)	(200)
Total general and administrative expenses	(4,761)	(4,039)

#### 7.3\_Breakdown of personnel costs and headcount

#### a) Breakdown of personnel costs

(€k)	06/30/2021	06/30/2021
Total research and development costs	(10,810)	(10,499)
Total sales and marketing costs	(7,253)	(6,986)
Total general and administrative expenses	(3,570)	(2,780)
Total payroll costs	(21,634)	(20,265)

#### a) Breakdown of personnel costs by function

(€k)	06/30/2021	06/30/2021
Salaries and wages	(14,661)	(14,279)
Social security contributions and payroll taxes	(5,053)	(5,114)
Cost of services rendered	(119)	(129)
Share-based payments	(1,801)	(742)
Total payroll costs	(21,634)	(20,265)

#### c) Headcount

(in units)	06/30/2021	06/30/2021
Employees	432	419
External and subcontractors	38	33
Total headcount	470	452

#### 7.4\_Allocations to amortization/depreciation provisions, net of reversals

(€k)	06/30/2021	06/30/2021
Allocations to amortization - Intangible assets	(884)	(667)
Allocations to amortization - Developed technologies and customer relations	(2,897)	(2,962)
Allocations to amortization - Tangible assets	(573)	(547)
Allocations to amortization - Rights of use	(831)	(818)
Net allocation to provisions for risks and contingencies in "Current operating income"	(596)	288
Cost of services rendered and impact of IAS19	133	(44)
Sub-total (EBITDA)	(5,648)	(4,750)
Net allocations to provisions for risks and contingencies in "Other operating income and expenses"	(275)	-
Sub-total (EBITDA)	(5,923)	(4,750)
Net allocation to writeback provisions for inventories	(471)	108
Net allocation to writeback provisions for other current assets	-	-
Total	(6,394)	(4,642)

#### 7.5\_Cost of net debt and other financial income/expense

#### a) Net cost of debt

(€k)	06/30/2021	06/30/2021
Interest expense	(138)	(152)
Effect of undiscounting	(9)	(15)
Net cost of debt	(147)	(167)

#### b) Other financial income and expenses

(€k)	06/30/2021	06/30/2021
Currency gains (losses)	292	(70)
Other operating income and expenses	(55)	(9)
Other operating income and expenses	237	(79)

#### 7.6\_Tax expense

(€k)	06/30/2021	06/30/2021
Current income tax	(243)	(313)
Change in deferred taxes	(63)	248
Tax expense	(306)	(65)

#### 7.7\_Earnings per share

Basic earnings per share are calculated by dividing the net profit or loss attributable to Ekinops SA shareholders by the weighted average number of common shares outstanding during the period.

(in €k/units)	06/30/2021	06/30/2021
Net income attributable to Ekinops SA shareholders	1,606	920
Weighted average number of outstanding shares:	25,519,232	24,901,564
> Weighted average number of common shares	25,534,985	24,906,932
> Weighted average number of treasury shares	(15,753)	(5,368)
Basic earnings per share (€/share)	0.06	0.04

#### 7.8\_EBITDA (1)

The Group has opted to report on this aggregate given its significance in the analysis of its financial performance.

<sup>1</sup>EBITDA corresponds to current operating income restated for (i) amortization, depreciation and provisions, and (ii) income and expenses relating to share-based payments.

(€k)	First-half 2021	Full-year 2020	Second-half 2020	First-half 2020
Current operating income	1,909	3,505	2,453	1,052
Allocations to amortization/depreciation and provisions	2,751	4,576	2,788	1,788
Allocations to amortization - Developed technologies and customer relations	2,897	5,816	2,854	2,962
Income and expenses related to share-based payments*	1,801	872	130	742
EBITDA	9,358	14,769	8,225	6,544

<sup>\*</sup>Including  $\leq$ 649,000 in employer contributions ("social fixed-rate charge" related to share-based payments).

<sup>(1)</sup> Earnings Before Interest, Taxes, Depreciation and Amortization. Revenue before financial income/expense, taxes, allocations to amortization and depreciation.

### Note 8\_Sector information

The Group is managed on the basis of a single sector and does not distinguish between autonomous operating segments. The benchmark sector indicator is current operating income.

However, the Group monitors the revenue generated by its two main business regions:

- O Europe Middle East Africa Asia-Pacific; and
- O North and South America

This information is presented in Note 7.1.

#### Note 9\_Off-balance-sheet items

#### 9.1\_Other commitments

The Group outsources the manufacturing of its equipment to its industrial partners. Orders for manufacturing finished products are launched on the basis of firm customer orders. In addition, the Group orders components or semifinished products from these same subcontractors in order to be able to demonstrate commercial responsiveness. The Group therefore commits to taking back these inventories up to a certain limit. The amount of this commitment was estimated at €22.2 million at June 30, 2021.

#### 9.2\_Financial guarantee

None.

## Note 10\_Main transactions with related parties

During the interim period there were no substantial changes to recorded related-party transactions (compared with those in the financial statements for the 2020 financial year) likely to interfere with the analysis of the 2021 interim financial statements.

# Note 11\_Subsequent events after the interim closing

Granting in July 2021 of financing amounting to €3.6 million to support the development of an NGOpt project (New Generation electronic equipment for Optical networks).

# Report by the Statutory Auditors on the interim financial information

#### Period from January 1, 2021 to June 30, 2021

To the shareholders of Ekinops

Pursuant to the mission entrusted to us by your General Meeting and in application of Article L. 451-1-2 III of the French monetary and financial code, we:

- O performed a limited review of the company's condensed consolidated interim financial statements for the period from January 1, 2021 to June 30, 2021, as appended to this report;
- O checked the information provided in the interim business report.

The global crisis linked to the COVID-19 pandemic has led to unprecedented conditions for the preparation and limited review of the condensed consolidated interim financial statements. The pandemic and the exceptional measures taken as part of the emergency health situation have had numerous consequences for companies, notably affecting their business activity and financing, and have also generated additional uncertainties on future prospects. Some of these measures, such as travel restrictions and teleworking, have also had an impact on the internal organization of companies and on the procedures implemented to complete our work.

These condensed consolidated interim financial statements were prepared under the responsibility of the Board of Directors. Our role is to express our conclusion on these financial statements based on our limited review.

#### Conclusion on the financial statements

We conducted our limited review in accordance with the professional standards applicable in France.

A limited review mainly consists in meeting with members of the management team responsible for accounting and financial aspects and implementing analytical procedures. This work is less extensive than that required for an audit performed in accordance with the professional standards applicable in France. As a result, the assurance obtained through a limited review that the financial statements, taken as a whole, do not include any material misstatements is a moderate assurance, inferior to that obtained from an audit.

On the basis of our limited review, we did not identify any material misstatements likely to call into question the compliance of the condensed interim consolidated financial statements with IAS 34, a standard of IFRS as adopted in the European Union relating to interim financial reporting.

#### Specific verification

We also verified the information provided in the interim activity report commenting on the condensed interim consolidated financial statements that were the subject of our limited review.

We have no comments to make on the fair presentation of that information or its consistency with the condensed interim consolidated financial statements.

Angers and Paris La Défense, July 28, 2021

The Statutory Auditors

Altonéo Audit

Deloitte & Associés

Julien Malcoste

Frédéric Neige

